



Digital phenotyping : Strategy and Challenge for a breeding company
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Alteia

Streamline custom solution for digital phenotyping
Julien Zator

Digital Field Phenotyping

Business Value for a breeding company

Cost reduction

- replace labor intensive field observations
- skip other activities (e.g. selections based on other traits than yield – no harvest)

Increase quality of field trial data and decision making/selection

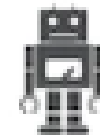
- reducing error rates
- using standardized, objective phenotyping methods
- additional/new information (e.g. traits today not quantifiable)

Increase speed of selection

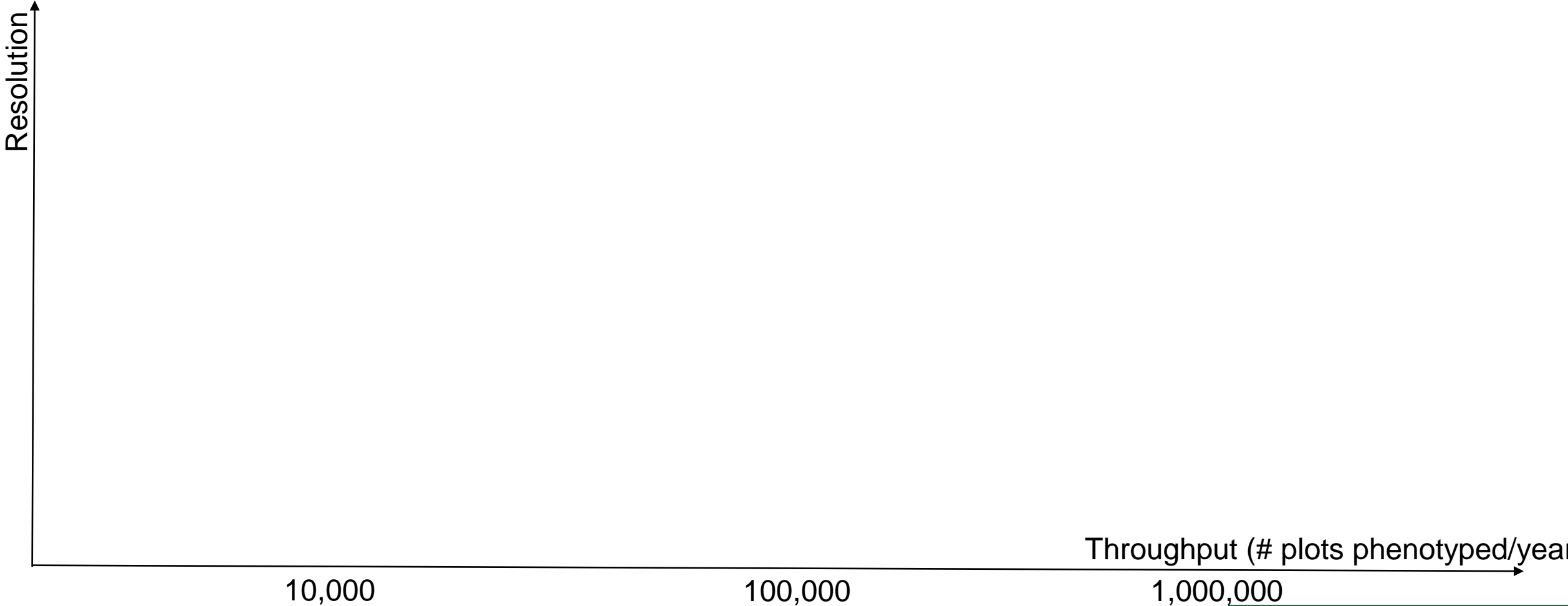
- better quality, robust selection (in early phases) increases selection intensity and yearly throughput

Expectations

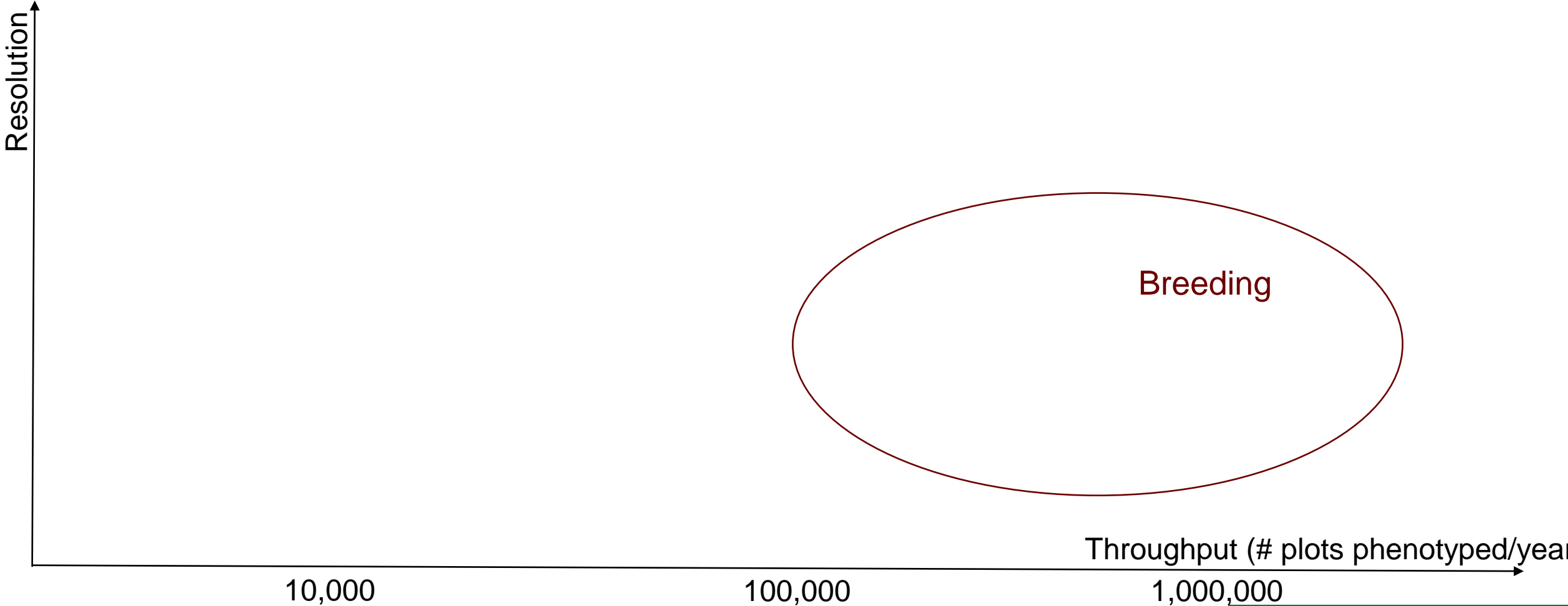
Gain in



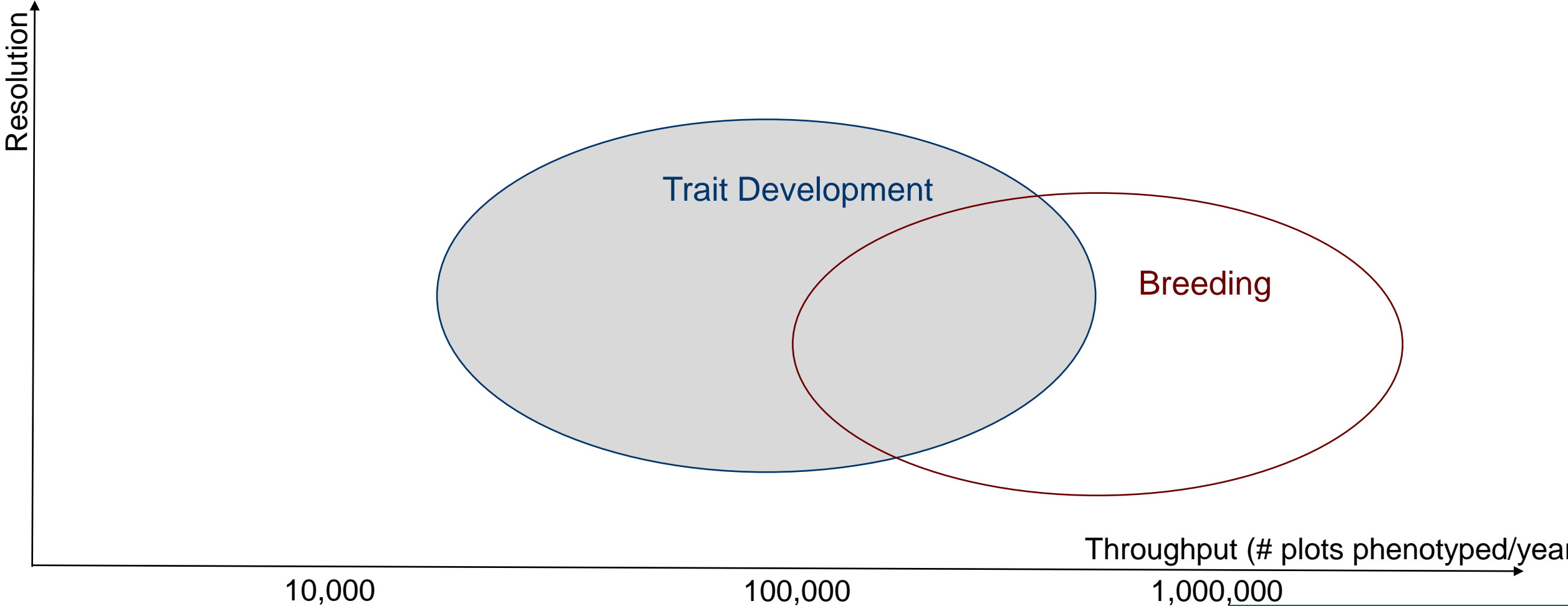
Digital Field Phenotyping Business needs



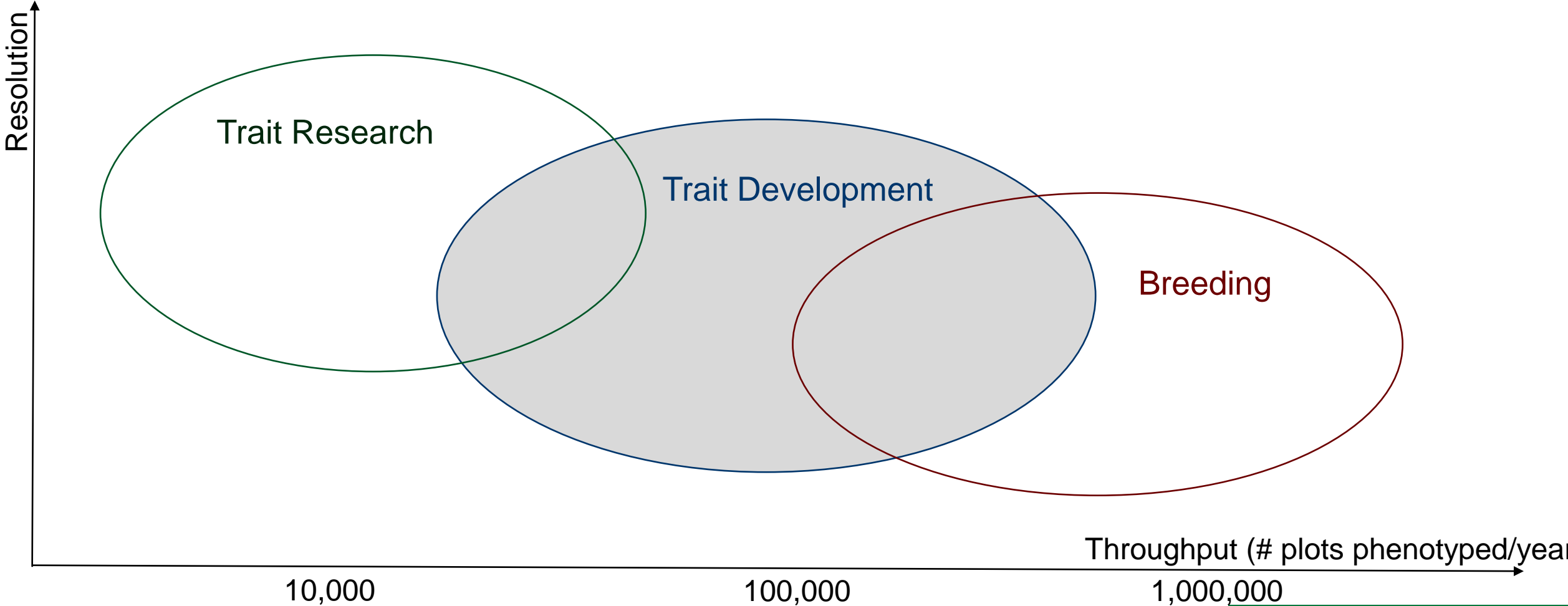
Digital Field Phenotyping Business needs



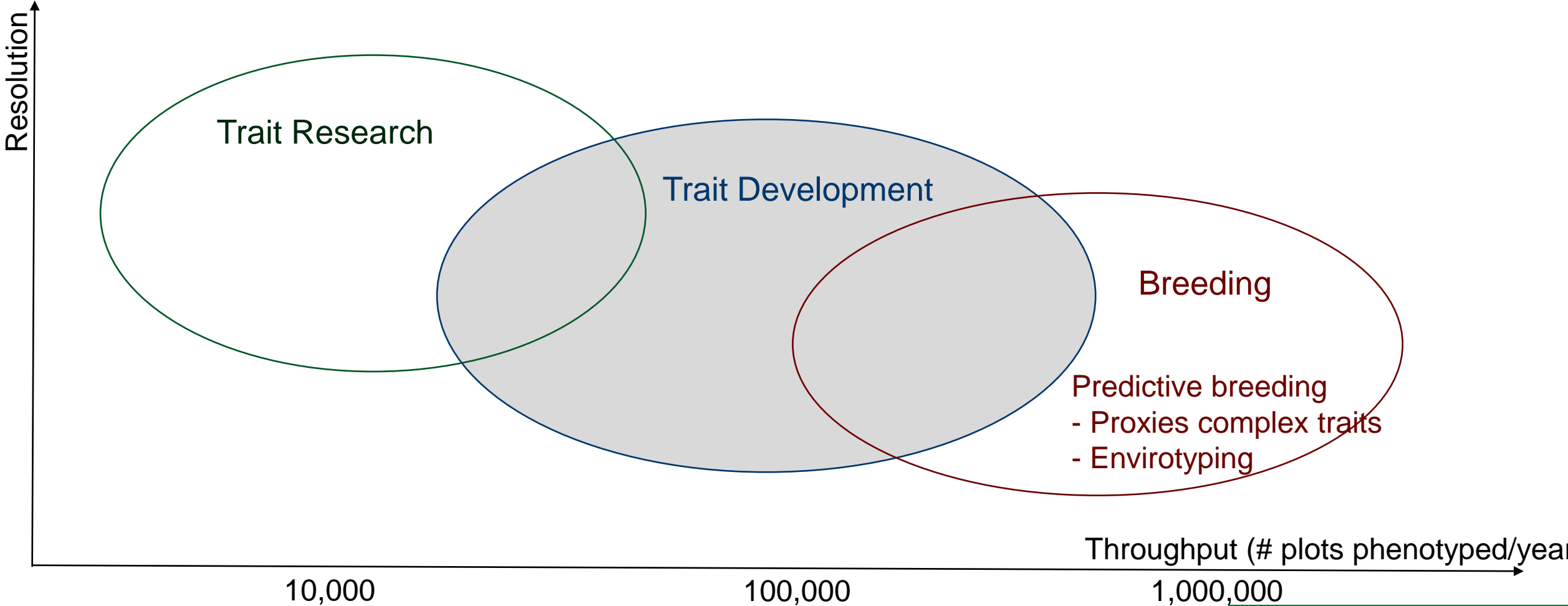
Digital Field Phenotyping Business needs



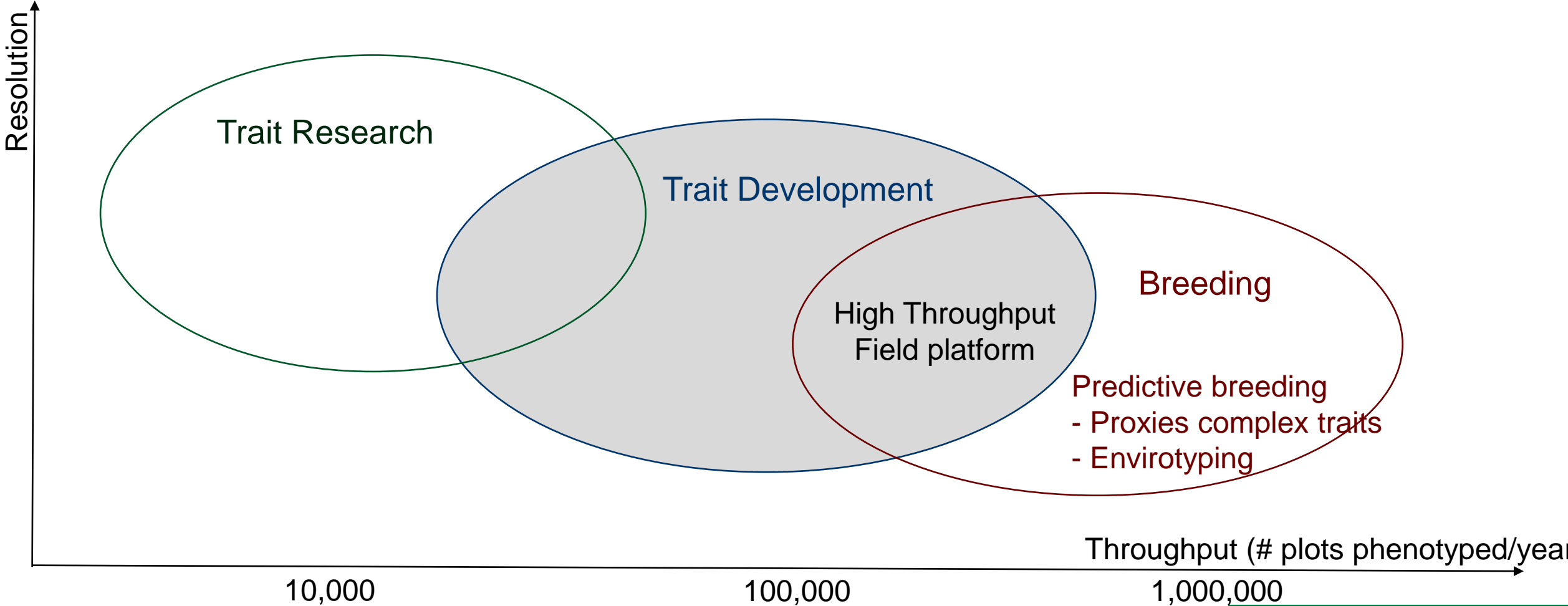
Digital Field Phenotyping Business needs



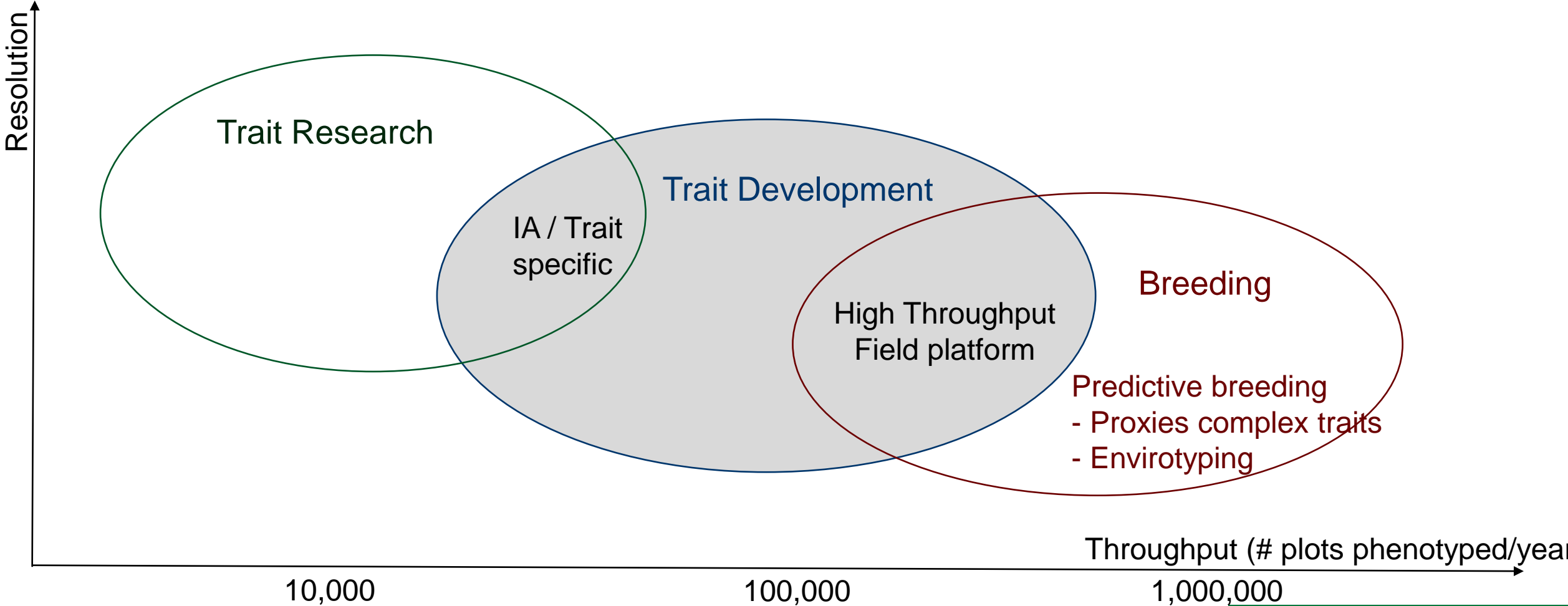
Digital Field Phenotyping Business needs



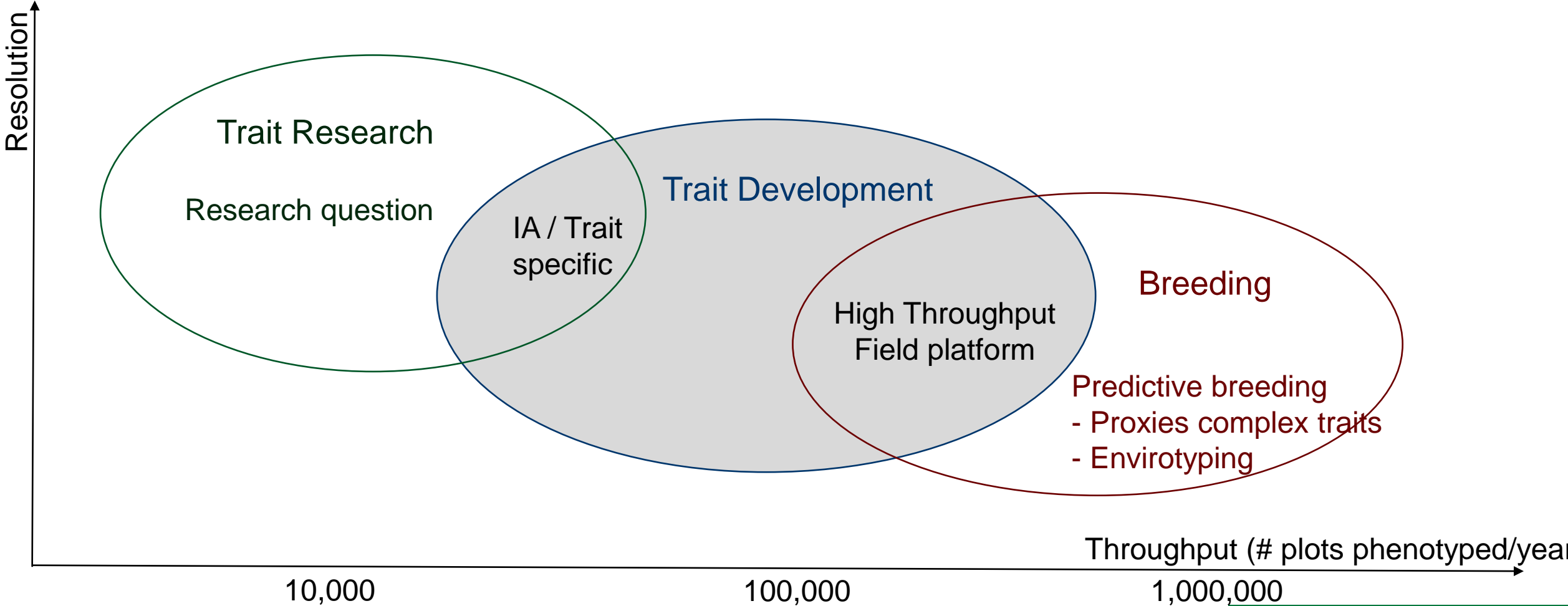
Digital Field Phenotyping Business needs



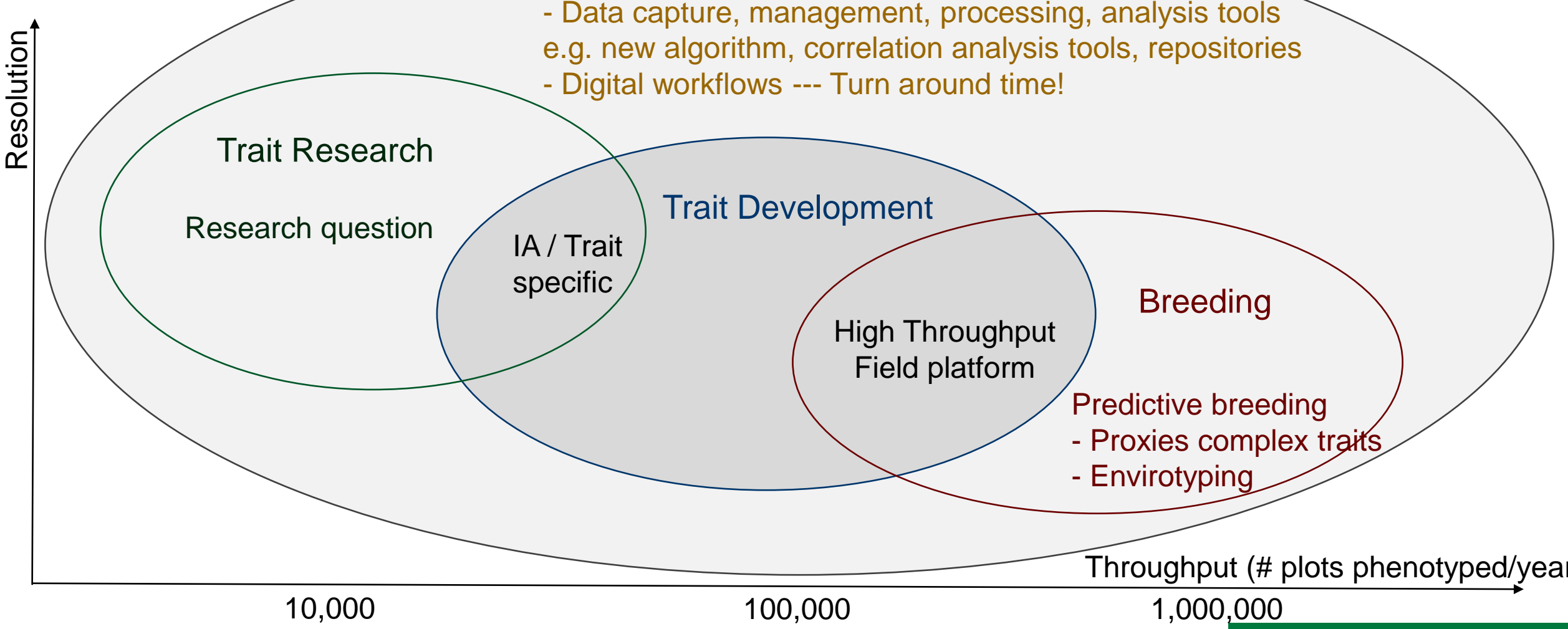
Digital Field Phenotyping Business needs



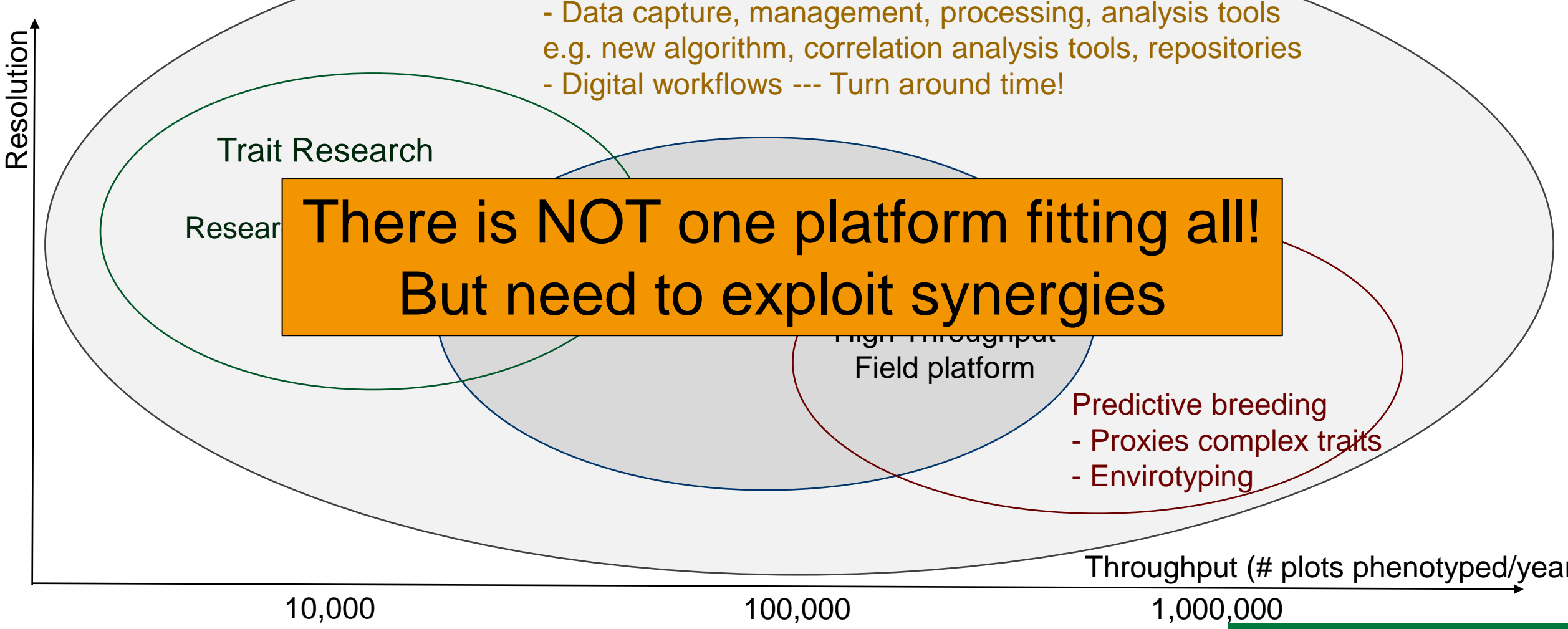
Digital Field Phenotyping Business needs



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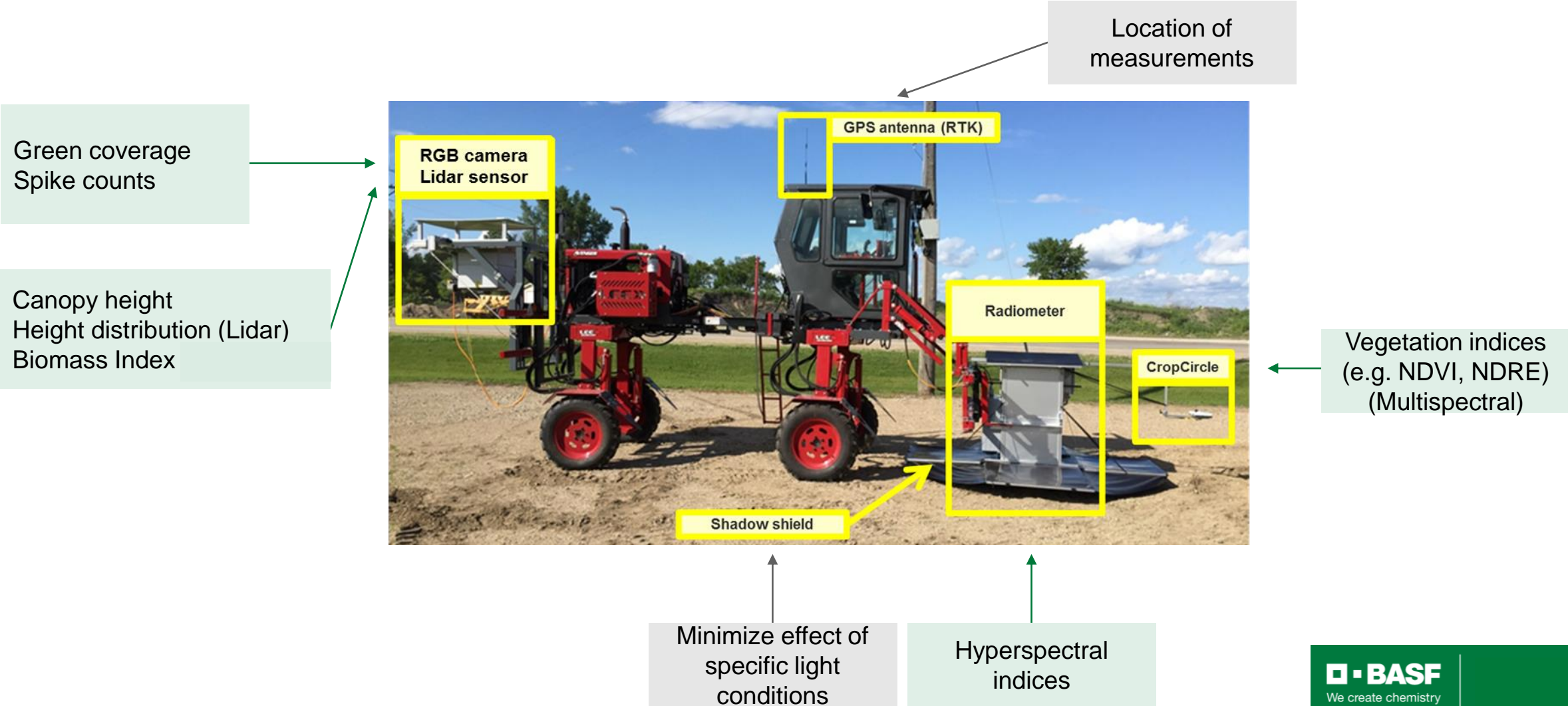


Digital Field Phenotyping Business needs

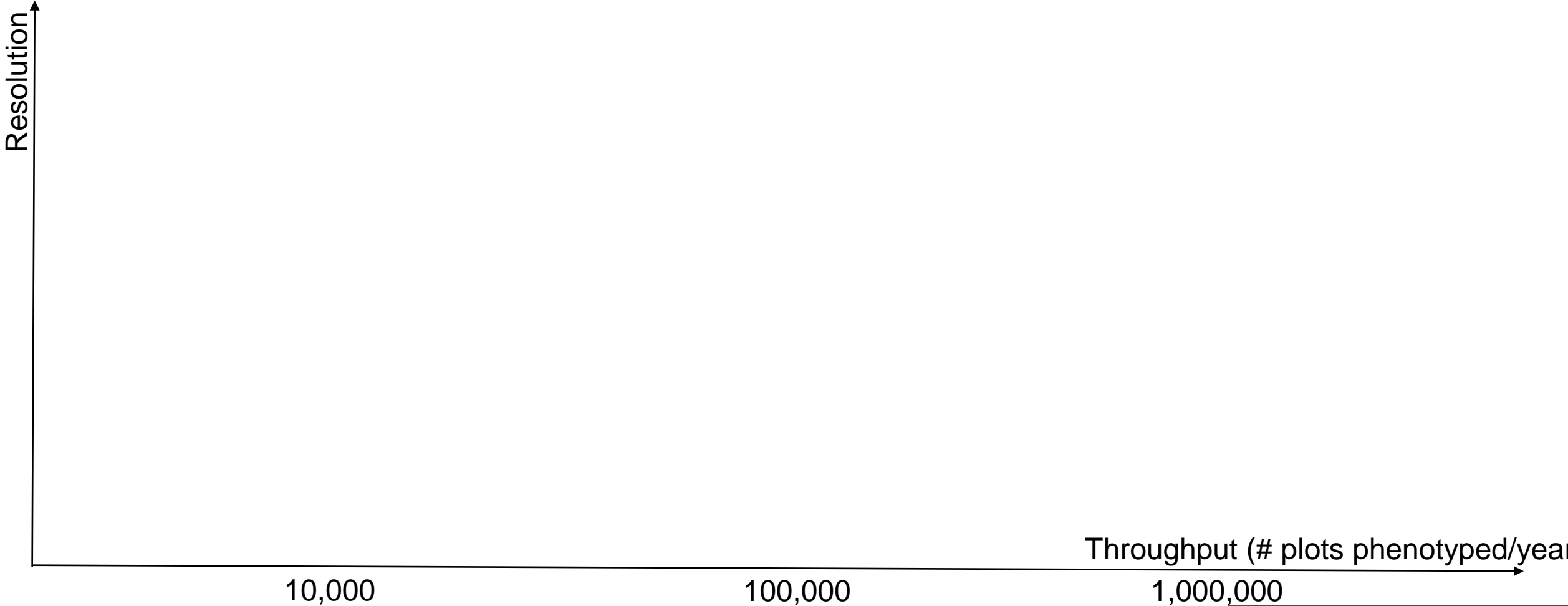


Digital Field Phenotyping

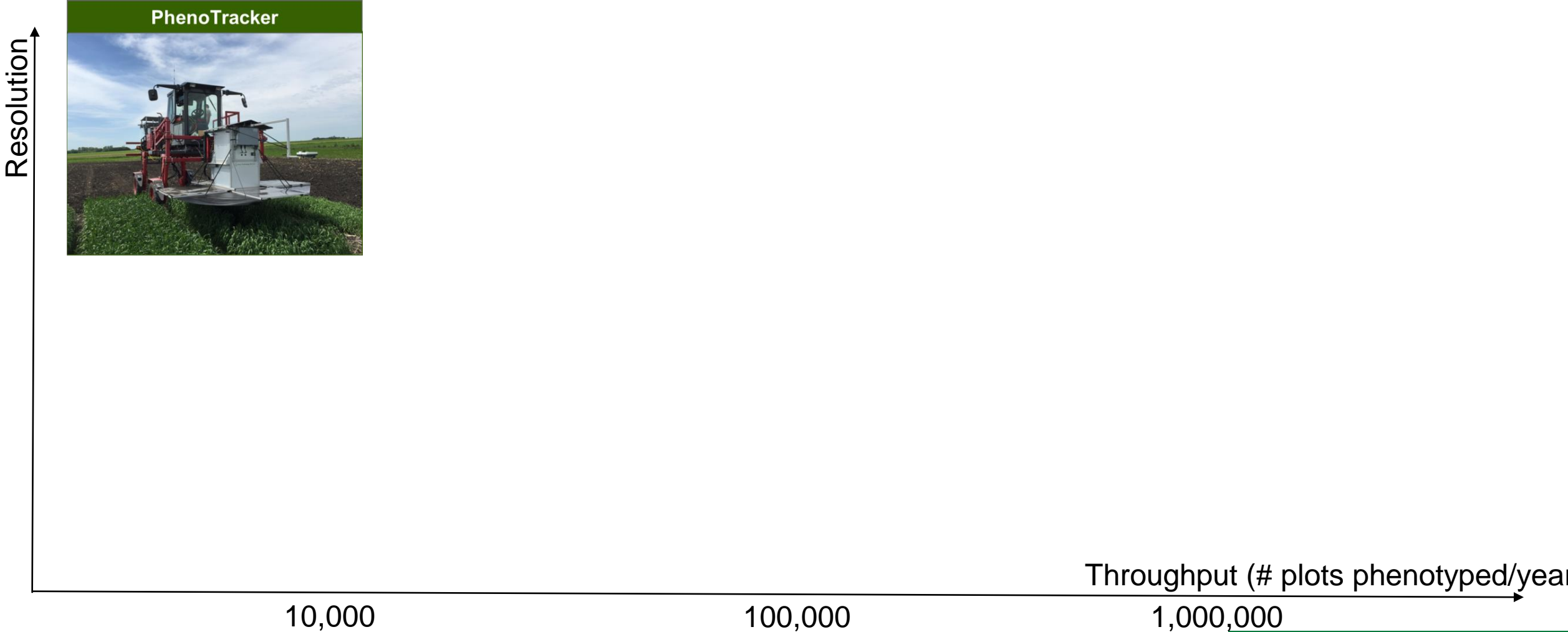
Phenotracker sensors and uses



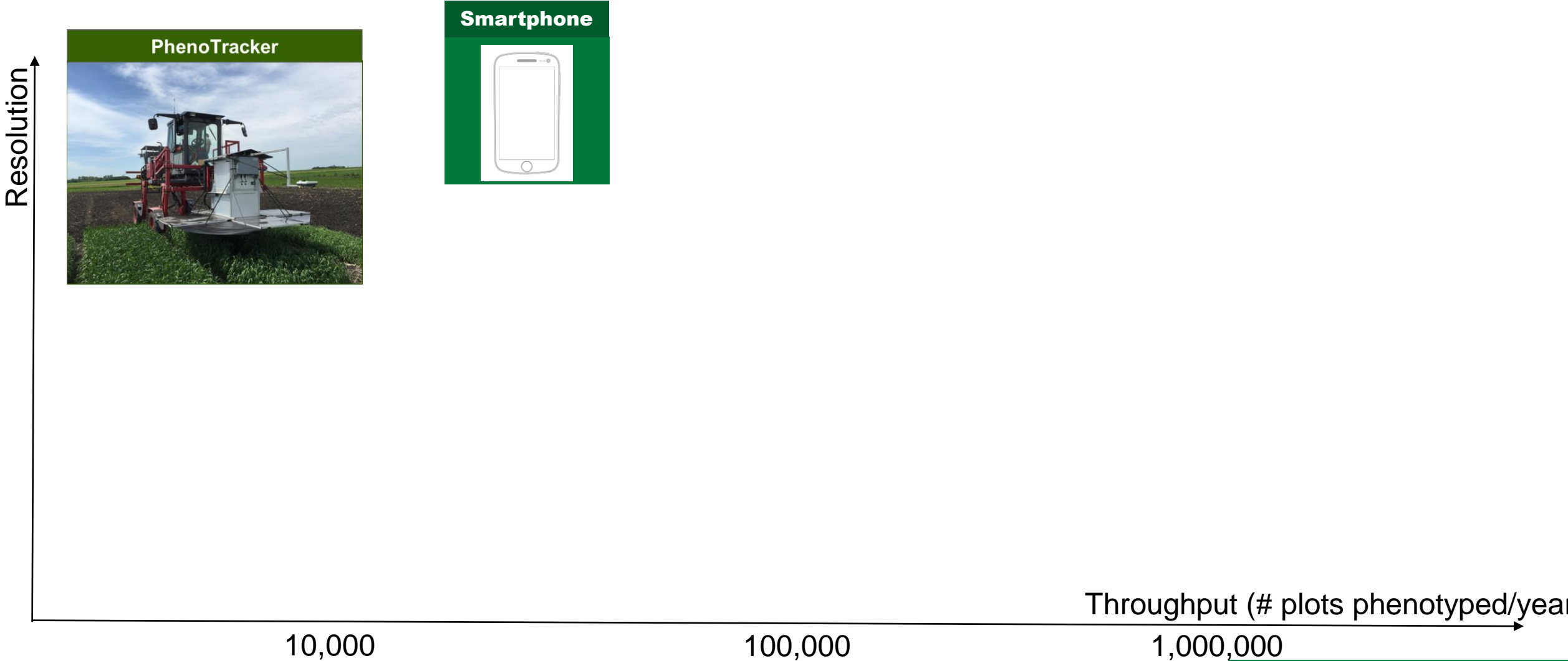
Digital Field Phenotyping Vectors



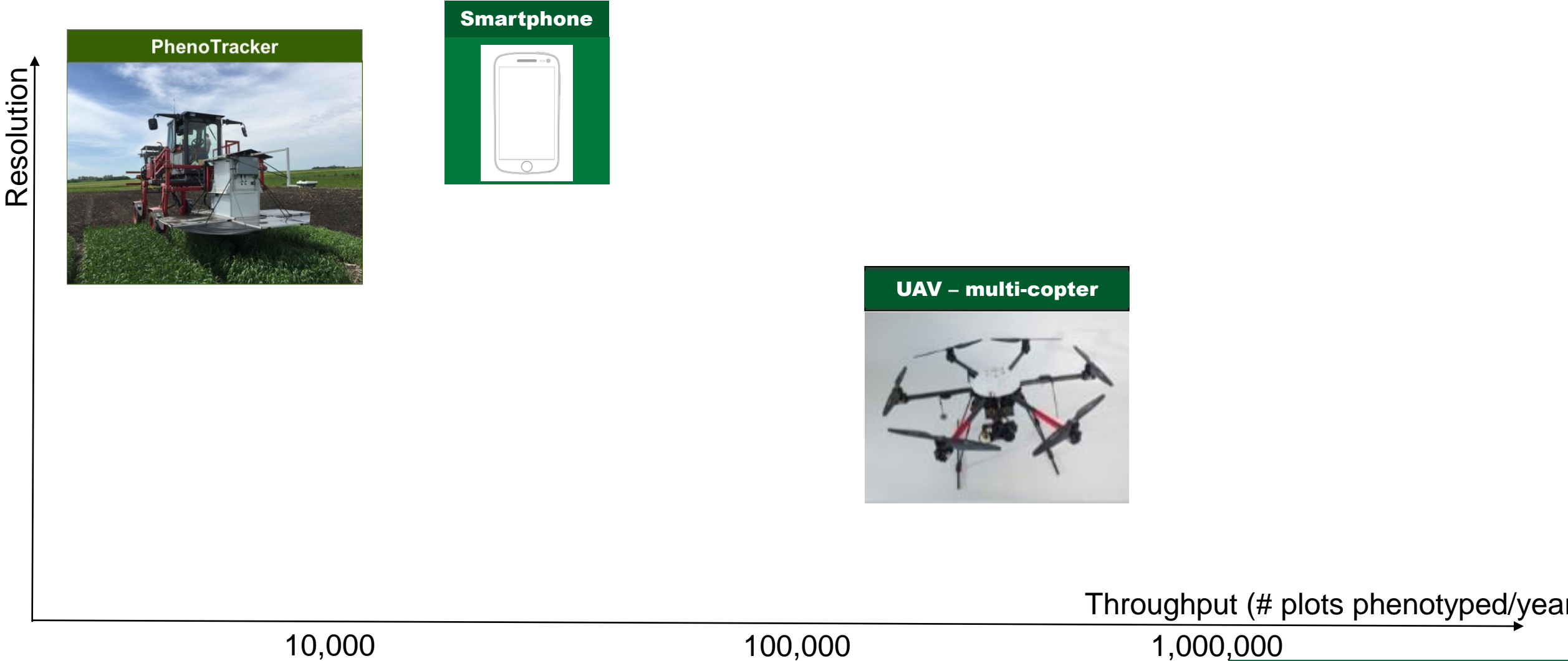
Digital Field Phenotyping Vectors



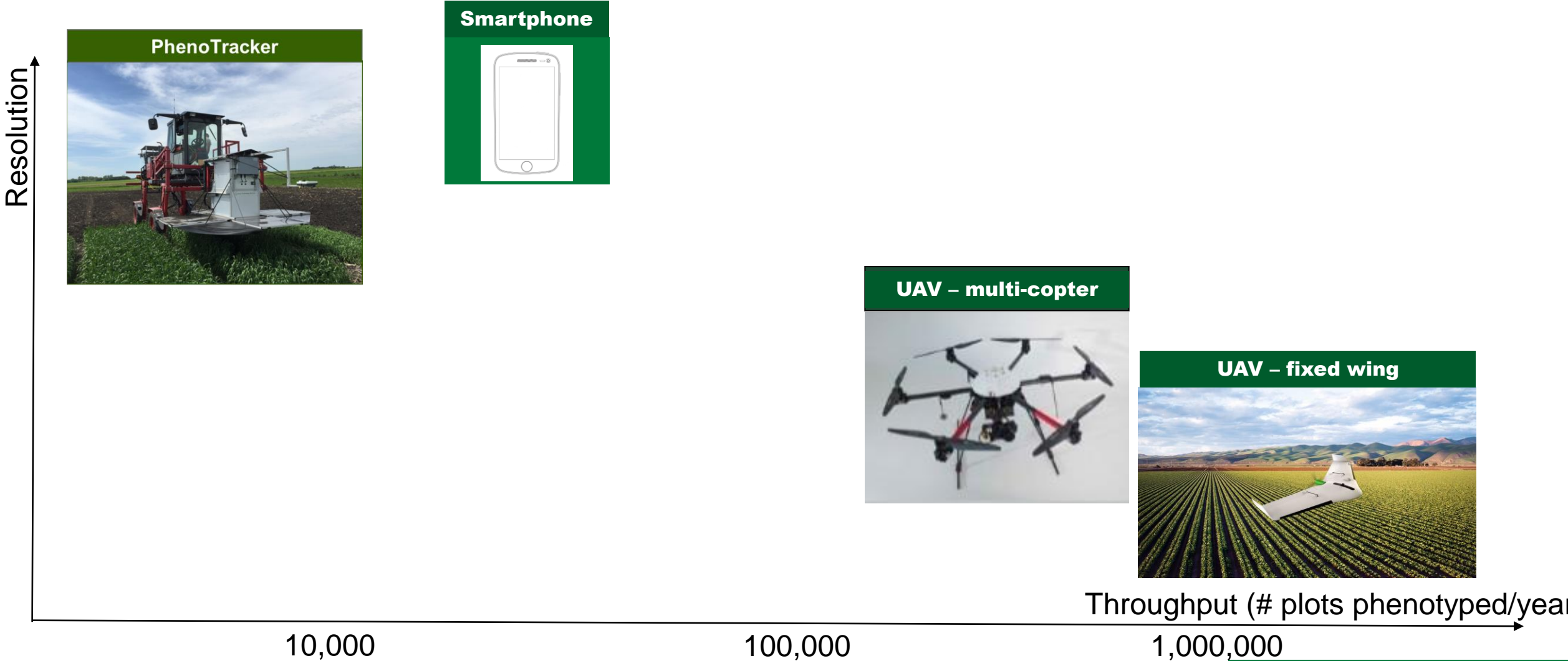
Digital Field Phenotyping Vectors



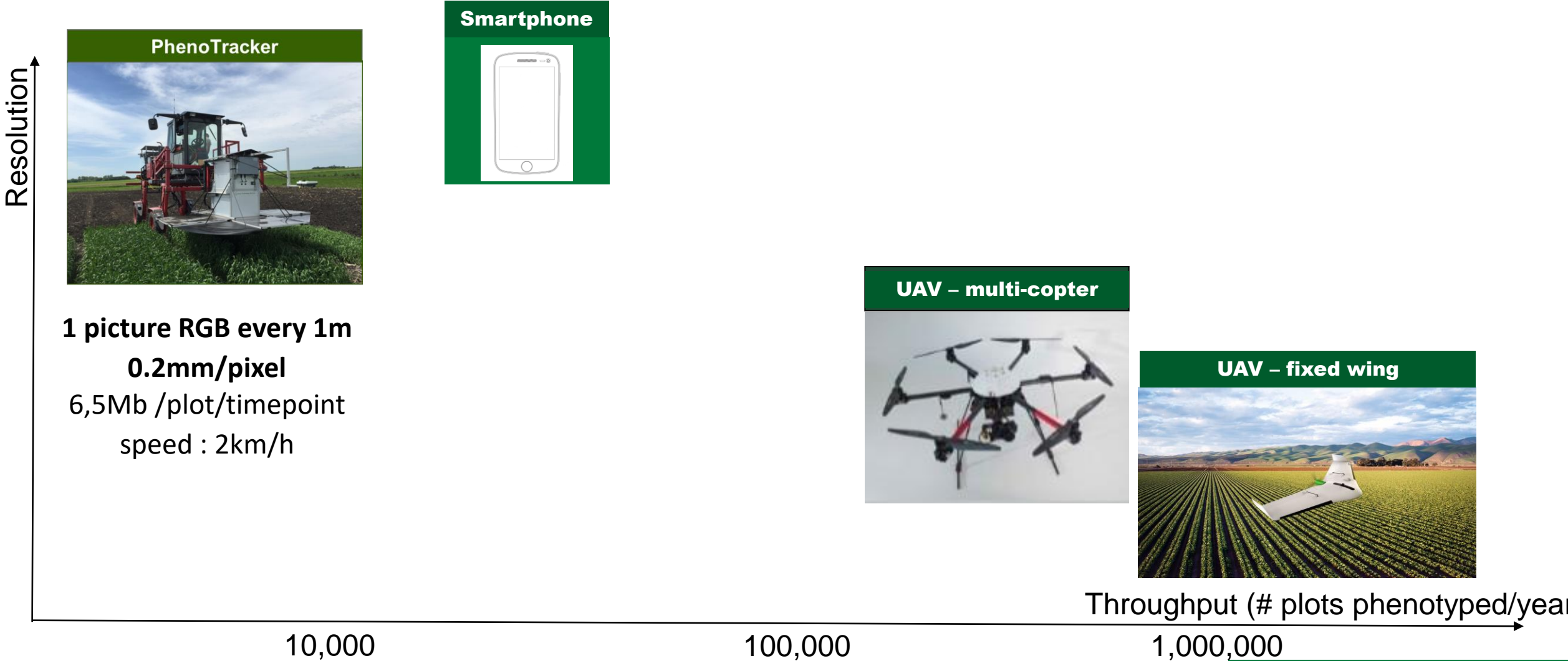
Digital Field Phenotyping Vectors



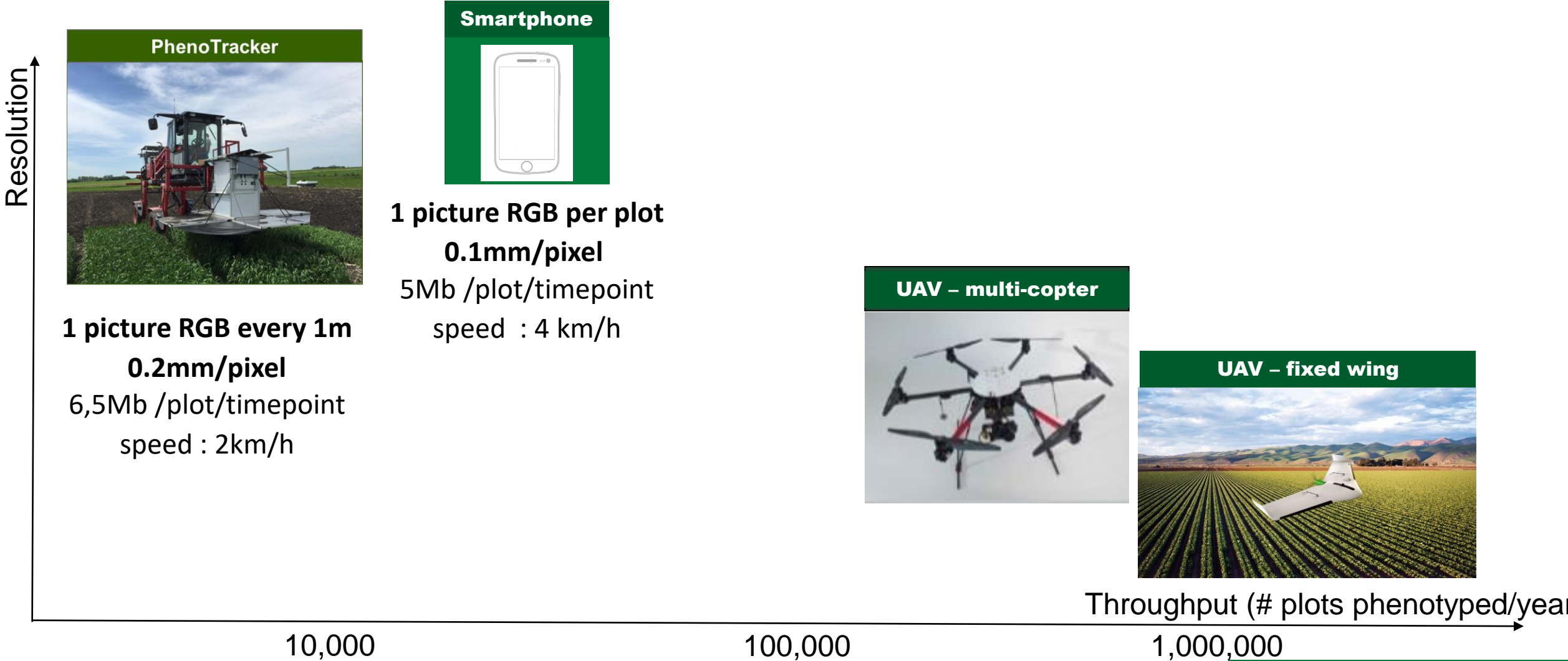
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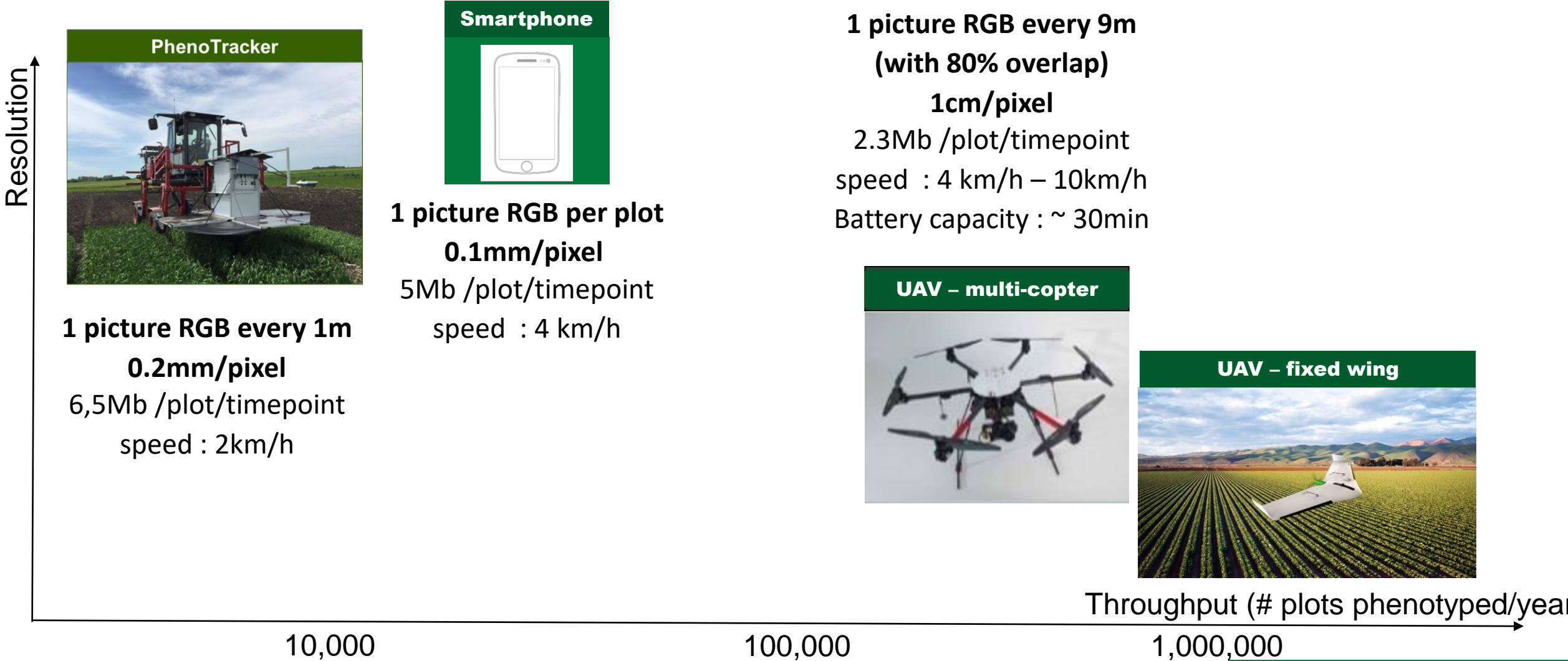
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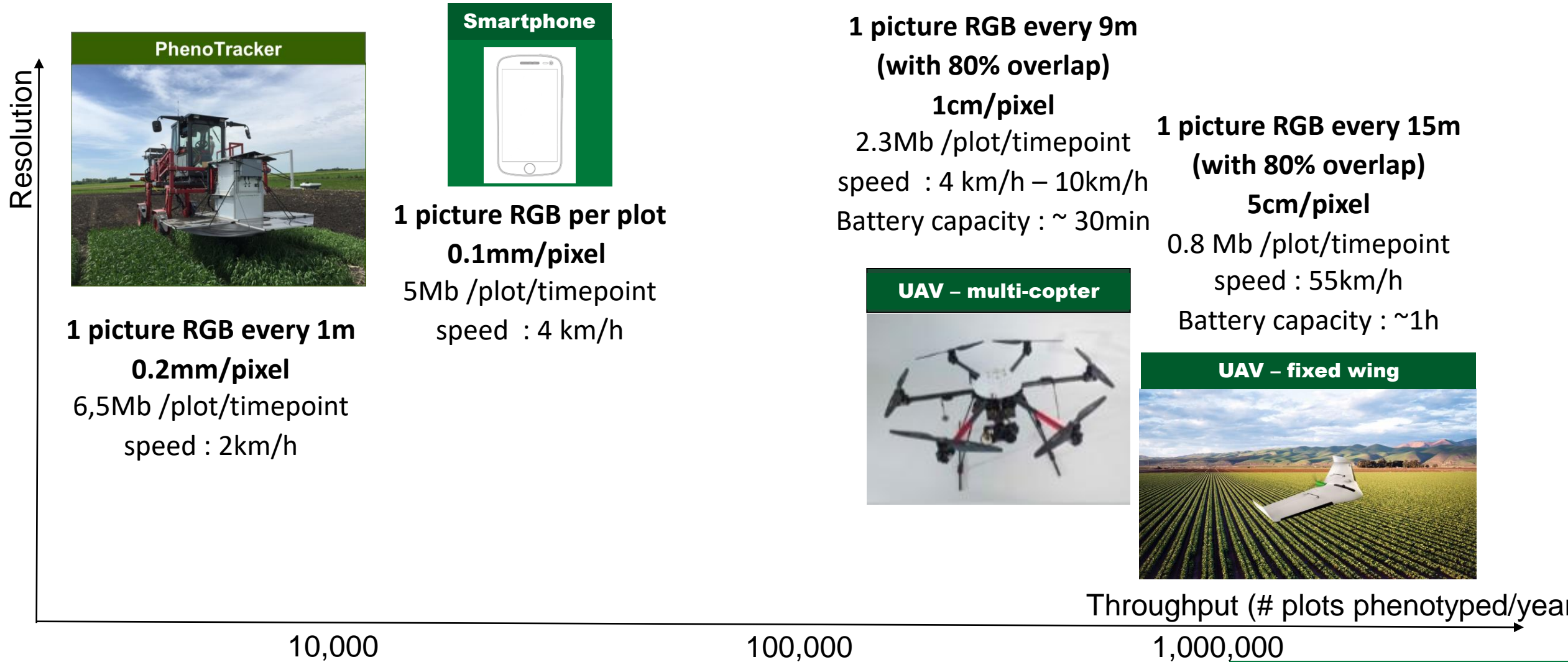
Digital Field Phenotyping Vectors



Digital Field Phenotyping Vectors



Digital Field Phenotyping Vectors



Common platform for drone images processing / analysis

Developed by Alteia

- Multiple departments : trait development, breeding, seed supply, vegetables, crop protection,
- Multiple locations : more than 50 stations locations accross the globe, all managing drone data
- Multiple crops :



➤ More than 300 BASF users

About Alteia

- **Founded in 2018**
- **Headquarters and R&D center in Toulouse (France)**
- **Sales offices in :**
 - Paris (France)
 - San Francisco (USA)
 - Dhahran (Saudi Arabia)
- **Team of 100 people**
including 45 highly skilled engineers specialized in AI, computer vision, and geospatial data analysis
- **Strong advantage over competition based on :**
 - Our initial investment in our horizontal technology stack (fuse, build, deploy)
 - Our domain expertise in various market segments
 - The development of turnkey AI applications to solve high-value business problems




Alteia Headquarters in Toulouse



 **Field trial analysis**


Powerful and scalable digital phenotyping solution that enables seamless data ingestion and quick data analysis, resulting in R&D cost reduction and improved data reliability.



 **Forest resource management**

Assess the density and health of forests by leveraging satellite, Lidar or drone data and determine high-value indexes like carbon storage.



 **Seed production monitoring**

Seed production demands accurate monitoring that relies on being able to extract seamlessly growth parameters over time. We help manage production with a precise and detailed eye.

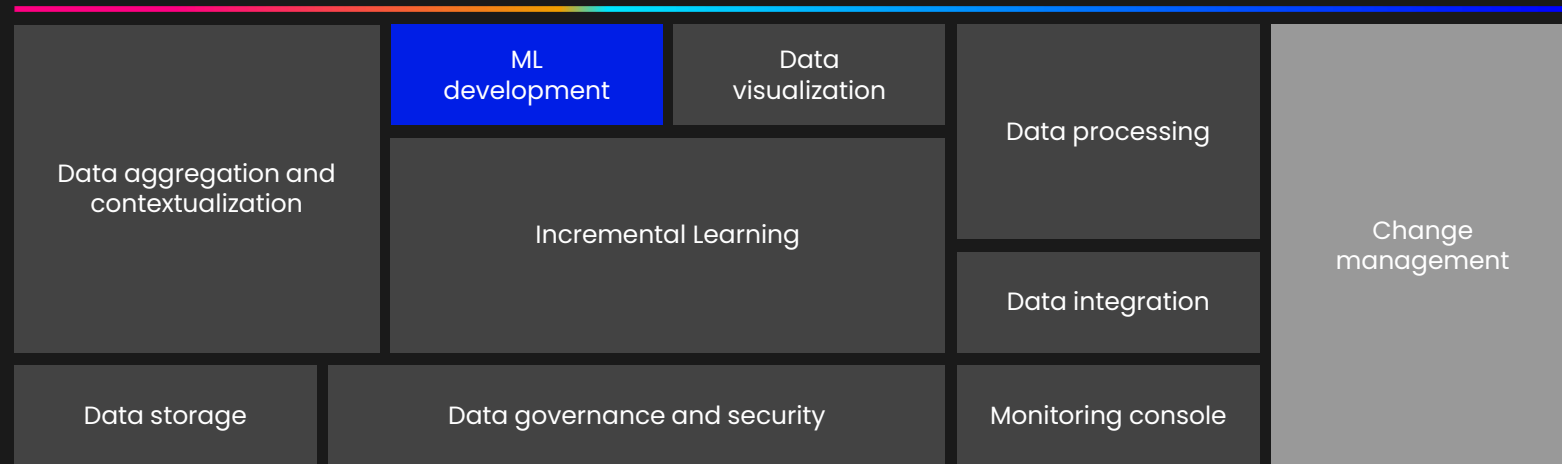
- **Why using drones & high throughput phenotyping ?**
 - Measures objectivity
 - Time saving

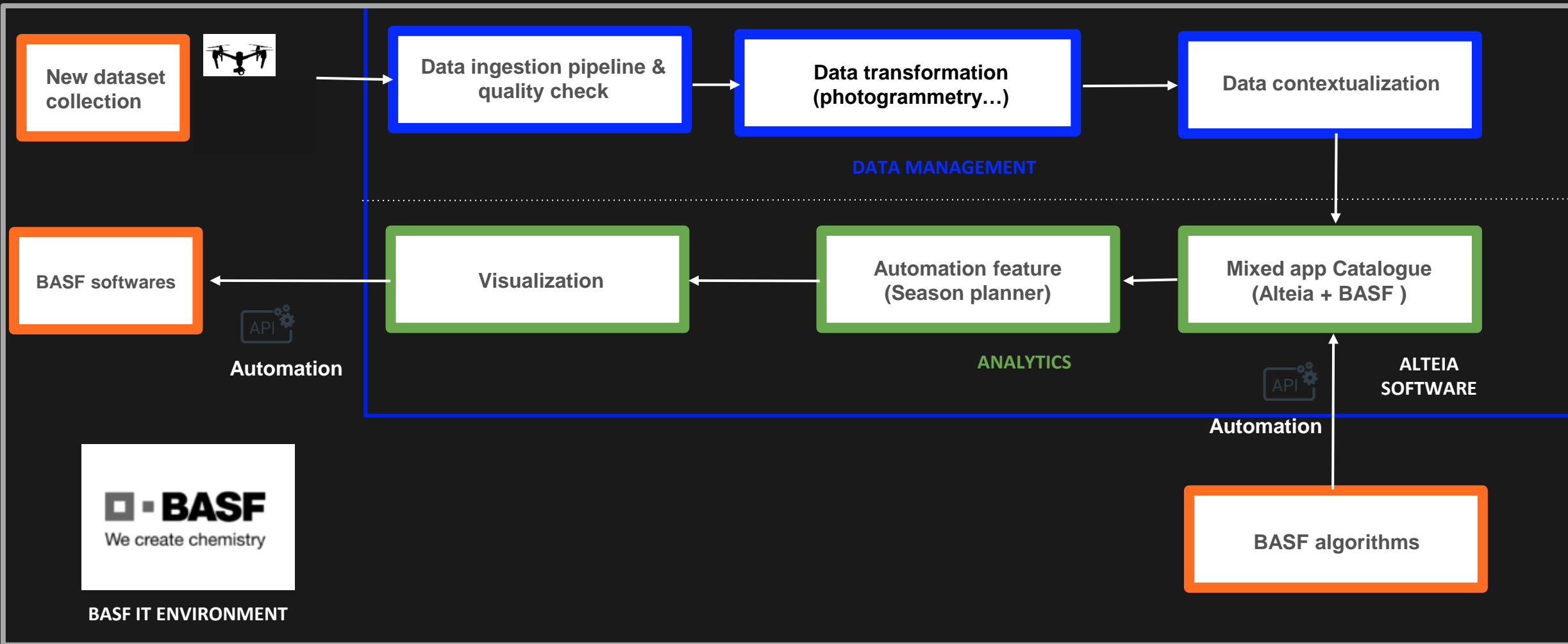
- **Why use one single platform ?**
 - Operation coordination: Alteia provides a common pipeline & method, shared by all the stations for drone phenotyping
 - Tool mutualization among the different sites
 - Process standardization

- **Why using Alteia as mutual solution for the global deployment ?**
 - Infrastructure ready for deployment
 - End to end software for high throughput phenotyping (Pix4D, metashape are integrated)
 - Large range of compatible sensors
 - Pre Built apps ready for main traits extraction
 - Contextualization
 - Alteia infrastructure aligned with BASF : Station / Field / Trial / Plot...
 - Integration with existing BASF digital ecosystem: including BASF models
 - Customization : BASF focus on its core expertise

Plug & play your own analytics. App is only 5% of the code lines on a AI project

- Focus on your core expertise
- Gain of versatility
- Save time & money for your deployment





Integration of BASF inhouse apps for a customized experience

- Enjoy of the Alteia environment, feature & processing power
- BASF development roadmap and priorities
 - Integration of non-generic models, connected with BASF specifications (agro conditions, methodology ...)
 - Gain in agility
 - Control of the model production & deployment agenda
- IP is BASF's property

Code your App



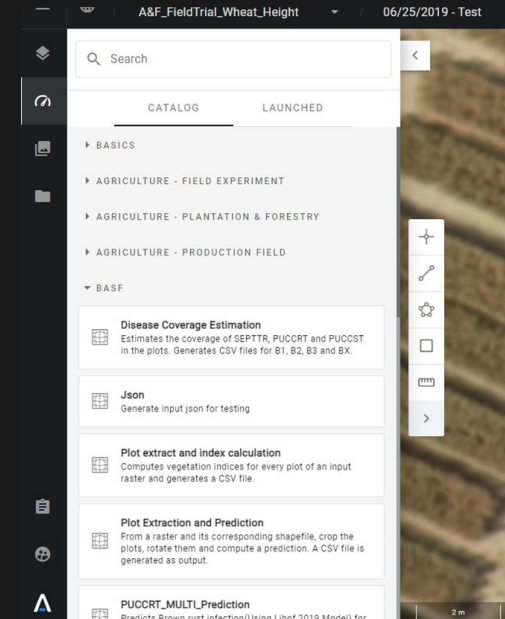
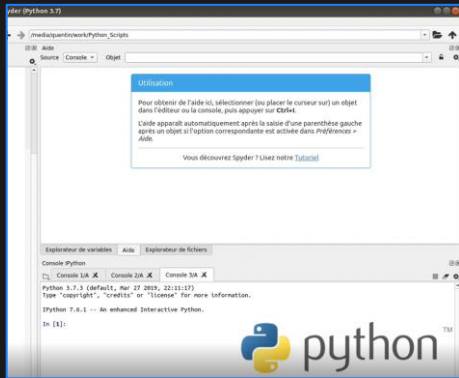
Package in the
docker



Push to Alteia



Run your APP in
Alteia



- **BASF**

- Continuous improvement
- Possible PoC for new trait, new sensor integration

- **Alteia**

- Integration of external (third party) apps
 - Creation of a marketplace to ease new apps integration
 - For Universities, technical institutes, Private companies

Alteia.com

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Our clients

